

## Content

### 1 Message from the President

### 2 Schedule of Upcoming Events

### 2 February PDM

### 3 Winter 2009 Education

### 4 Nov PDM Review

### 5 APICS Lean

### 6 Conference

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## Message from the President

Have you missed us? Feeling that hunger for knowledge?

Have you been looking forward to exercising your New Year's resolution to work out your APICS body.....of knowledge?

It has been too long since our last Professional development meeting and the time has come for us to kick off the only slightly used New Year!

The board has already started, during the last weekend of January APICS Vancouver & Fraser Valley co-hosted the Canadian District Meeting which had volunteers from across the country and the United States attending to plan how to bring more value to our members and share success strategies with those Chapters who are challenged.

Of special note Fraser Valley put on a demonstration of our webpage and how we maintain it as best practices for the other chapters to emulate. Our own Ilona Pretorius shall soon be kidnapped to assist other chapters in developing something as easy to maintain as we enjoy here in the Fraser Valley.

Our educational offerings are set to break chapter records for both number of offerings and number of students enrolled this year. Mark Latam is knee deep in the latest batch and planning still more for later on. See our Education section within for more details as there may be a seat he can squeeze you into. Provided of course you have been doing well with that *other* exercise resolution you made.

Our topic this month is Strategic planning.

To say there have been some changes to the Strategic environment since our last meeting would be a very large understatement. A timely topic for turbulent times, see within for details on registering for this event.

Finally I wanted to say a few words about how now more than ever it is our ability to manage that can lead to the success or failure of our organizations and our careers.

By using your valuable time to learn and apply the APICS body of knowledge, to network with your colleagues and learn from others, you are finding ways to add value to yourselves and your organizations. Being able to add value while maintaining a strong network is some of the best Job security available.

Besides, nothing helps sailing through the choppy seas like a few friends helping you paddle....at least that is what a motivational poster I was staring at told me once while I was supposed to be paying attention in a meeting....

As always, we look forward to seeing you all at this month's event! I'll bring my paddle!

Jason Young  
President  
APICS Fraser Valley Chapter

## Dinner Meetings and Workshops

We normally hold our meetings on Wednesday evenings; Workshops can be scheduled as requested.

### Scheduled Upcoming events:

Date	Event	Presentation	Speaker
February 25th	Dinner Meeting	Hoshin Planning	Jay Warren, CQT
March 25 <sup>th</sup>	Dinner Meeting	Improving ERP systems	Brett Mewett
April 22 <sup>nd</sup>	AGM and Dinner Meeting	--- to be announced ---	
Oct 4 to 6	International Conference, Toronto		
Winter 2009	Detailed Scheduling and Planning	Hosted at IMW Industries	
Winter 2009	Master Planning of Resources	Hosted at Asco Aerospace and Freybe Gourmet Foods	
Winter 2009	Basics of Supply Chain Management	Hosted at Freybe Gourmet Foods	



### **February Dinner Meeting – Hoshin Planning**

*"A Common Destination for everyone in the Organization"*

Hoshin Planning is a method of strategic planning that points everyone in the organization in the same direction, toward a common destination. It is based on applying the PDCA cycle to the planning process, and ensuring consensus at senior levels to allow effective deployment throughout the organization. Have you ever sat down for a "Company Strategic Planning Session", only to realize that goals set for last year were not achieved, (we got too busy, or we had a change in direction) only to find that last year's goals become this year's goals? Have you ever been "told" these are your goals for the year?

Does your company, even conduct strategic planning?

This session shifts to planning based continuous improvement and breakthroughs, getting the right people involved, and determining realistic, agreed upon "large rocks." Recognizing that companies have limited resources, Hoshin Planning ensures that a few key "rocks" are the focal point for continuous improvement. There are constant reviews and a "catch ball" to create alignment throughout the organization to develop annual targets with clear measurables, developing detailed, accountable tasks, working towards a 3-5 year plan.

#### **Hoshin Planning Requires:**

- ~ Agreement on the organization's strategic and philosophical "True North"
- ~ Plan-Do-Check-Act
- ~ The management process comprising the micro, annual, and macro PDCA cycles
- ~ Catch ball – the process of gaining alignment by having frank conversations about what's important with your team members
- ~ A3 Thinking – creating visibility and accountability

#### **Speaker Bio:**

Jay Warren, CQT has a passion for lean in the manufacturing and service industries, for excellence, and for people. He believes the greatest resource your organization has is its people. Jay gets a charge out of helping organizations such as a recent client who increased cell productivity by 75% and reduced floor space by 50% with his leadership and facilitation.

**February Dinner Meeting .....**

The meeting will be held at Newlands Golf and Country Club, our usual location. Signs will be posted in the lobby to direct you to the correct room.

Date: February 25<sup>th</sup>, 2008  
 Time: Registration / Cash Bar 5:30  
 Beef Stir Fry 6:15  
 Presentation 7:00

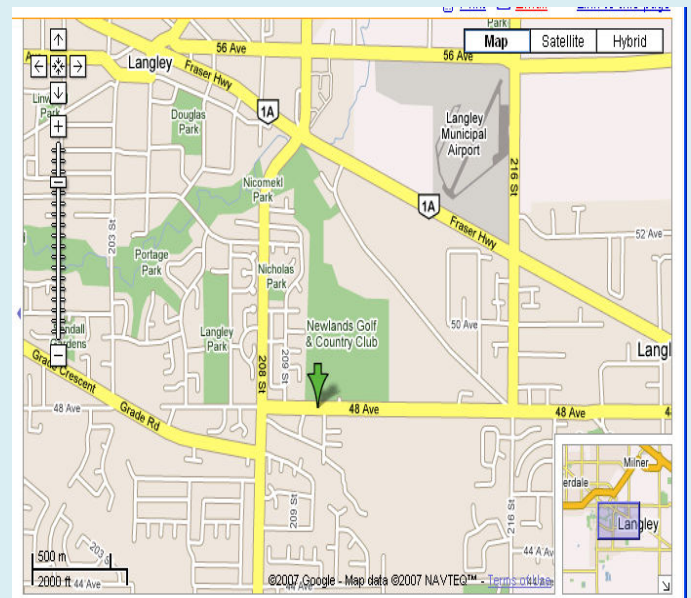
Place: Newlands Golf and Country Club  
 21025 48<sup>th</sup> Avenue, Langley

Cost: Members: \$30  
 Non Members \$45  
 Students: \$20

Register:  
 The website registration will send a pdf file of your registration. (<http://www.apics-fraservalley.org/dinner-meetings/>) If you do not have a default e-mail system installed please contact our Director of Programs at [programs@apics-fraservalley.org](mailto:programs@apics-fraservalley.org). Please provide your Name, Company, Phone Number and membership category.

Please register prior or on Monday Feb 23<sup>rd</sup> to ensure that you have a reserved seat.

**How to get there?**



**Winter 2009 Education**

**Basics of Supply Chain Management**

Explore the basic concepts in managing the flow of materials in a supply chain. In the Basics, you get a complete overview of material flow, from internal and external suppliers to and from your organization.

**Master Planning of Resources**

Explore the processes used to develop sales and operations plans and identify and assess internal and external demand and forecasting requirements. The course focuses on the importance of producing achievable master schedules that are consistent with business policies, objectives, and resource constraints.

**Detailed Scheduling and Planning**

Focus on the various techniques for material and capacity scheduling. Study detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning. Topics include:

- Recognizing Techniques and Practices of Inventory Management
- Mechanics of the Detailed Material Planning Process
- Planning Operations to Support the Priority Plan
- Planning Procurement and External Sources of Supply

**We have host sites for Basics, Master Planning of Resources as well as Detailed Scheduling and Planning; please contact the Education Director [education@apics-fraservalley.org](mailto:education@apics-fraservalley.org) if you want to attend.**

## Review of November PDM:

The November PDM; as presented by Ted Kuntz was very thought provoking, allowing us to reflect on ourselves and the way we handle stress.

Ted reminded us that most of us live in the past or the future (in a state of worry or longing), rather than in the “now” – living in the “now” forces you to experience what you are doing and this allows your body to get rid of stress.

The narration of the Tale of Two Wolves, a Native Story reminds us that each of us has good and bad in our hearts and the part of our hart that we spend the most time on, is the part that will grow strong and dominate the other.

We should all take the time to reflect on things that burden us and evaluate them against the measurement of the question “was this the right decision at the time?”

Ted encouraged us to take the information he shared with us and share this with others – this way more of the information that was covered during the session will remain in your own memory.

For more information, or to order a copy of his book; visit the web site [www.peacebeginswithme.ca](http://www.peacebeginswithme.ca)



## Introducing the NEW! APICS Lean Enterprise Workshop Series

As more organizations decide to go lean, demand is escalating for a skilled team and system wide approach for developing and implementing lean project plans. This course is designed to equip you with the broad knowledge and tools to map the transformation for developing a lean culture at your organization.

This workshop will allow you to

- Complete a self-assessment to determine your organization's readiness to implement lean
- Gain practical experience analyzing how to incorporate lean into organizations
- Leave with a project plan for implementing lean into your organization

The APICS Lean Enterprise Workshop Series is organized to enable you to approach and understand the lean transformation process systematically. Using scenarios from a fictitious company, Murphy's Toys, you will be tasked with finding lean solutions to a myriad of challenges. This method will provide you with the flexibility to immediately customize what you've learned and implement it at your own organization.

*There are seven workshops in the series:*

### **Introduction**

You will gain an overview of the many components of implementing a lean transformation in your organization and gauge your organization's readiness through a hands-on assessment.

### **Lean Culture**

Explore the effects of a lean implementation on your employees and learn about the importance of teams. The Kaizen, a team-oriented continuous improvement event will be introduced in this section.

### **Value Stream Mapping**

Learn about value stream mapping and this tool's value for viewing processes and determining potential areas of improvement. Draw a current state map and then learn about concepts to help you improve your future state.

### **Stability and Process Improvements**

Learn how to improve process stability, achieve demand stability and improve manufacturing process efficiencies.

### **Just-in-Time**

Determine customer demand, standard work, line balancing and many other tools to meet customer demand. Participants will explore the use of a heijunka system to meet customer demand through a hands-on activity.

### **Measuring**

Review the way a lean company measures and align measurements with objectives. Topics include lean accounting, inventory costs, target costs and lead time.

### **Sustaining**

Learn about the long-term changes to sustain the gains made. Topics include lean design, analyzing failures and ensuring ongoing quality control and continuous improvement.

Please email us at [education@apics-fraservalley.org](mailto:education@apics-fraservalley.org) for more information.



**GLOBAL  
ABILITY**2009 APICS INTERNATIONAL CONFERENCE & EXPO  
OCTOBER 4-6 | TORONTO, ONTARIO, CANADAEnhance your marketability,  
your capability,  
and your **GLOBAL ABILITY**APICS  
The Association of  
Professionals in  
Operations Management

We in the Canadian district of APICS have the honor of hosting the **APICS International Conference & Expo: Global Ability**. It has been over fifteen years since we had this event in Canada and in a time when we need to watch our costs, having it this close gives us an advantage to attend which may not be around again for some time.

What is the conference about?

According to APICS:

*“APICS conferences provide relevant and applicable education on the information, best practices, and techniques you need to be successful in your company and career. From competing in the global marketplace to implementing S&OP successfully and executing a green strategy at your company—APICS educational conferences prepare you to succeed.”*

According to those who have attended past conferences these are top notch events with thousands of attendees from across the globe converging to network and share best practices in Operations Management. Several days worth of speakers, tours all across the Toronto area, workshops, and entertainment galore all make it a wise investment in your organization and your career.

Learning just one new trick and bringing it back to produce cost savings can pay for the attendance and more.

Early bird registration begins in March which combined with your APICS membership provides a great discount on the registration price.

This is one of those times where acting quickly can save money.

At the District meeting we began to discuss some of the tour locations and speakers but we have been sworn to secrecy on the topic. We shall discuss more as we draw closer to the date....

In the mean time keep your eye on the conference web page:

<http://www.apics.org/education/conference/default.asp>