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## Message from the President:

Welcome to 2007!

All of us on the APICS Fraser Valley Board wish you and your organizations a prosperous and healthy new year!

This was intended to be our second newsletter of the calendar year but due to technical difficulties we were unable to publish our January newsletter in a timely manner. We are now back on track and are looking forward to 2007 which looks to be very busy as we have a full slate of events for you including a "Local's Success Story" night, workshops, courses and a plant tour. Our Education and Programs sections will break all of these events down for you.

As operations professionals, APICS is more than just a means to get a few letters behind our names. It's a life long investment in ongoing professional development to allow us to maintain our edge and perform as leaders in our organizations. Although the Fraser Valley Chapter is still relatively young, (we will be celebrating our 4th anniversary in September) we would like to recognize chapter members who have maintained their commitment to excellence and who have made APICS part of their professional lives. Starting with our February professional development meeting, we will be presenting "years of service" pins to members who have completed 5 year milestone terms of service with APICS. If you have been a member of APICS for 5, 10, 15, 20 years or more (we have one member who will reach 25 years of service before the 2010 Olympics!) we would like to acknowledge your commitment by presenting you with an APICS commemorative service pin.

The way it works is that whenever you achieve one of the "5 Year" milestones, you will receive your commemorative pin at the next dinner meeting you attend. Anyone that reaches a milestone level within a Chapter budget year (July – June) will qualify. With this in mind, we will be doing a bit of catch-up for those who reached their milestones earlier this year and will be presenting service pins to the following members at the next dinner meeting they attend:

|                      |                              |
|----------------------|------------------------------|
| Byron Moore, CPIM    | 5 years as of August 2006    |
| Richard Jensen, CPIM | 5 years as of October 2006   |
| James Damon, CPIM    | 5 years as of October 2006   |
| Jason Young          | 5 years as of November 2006  |
| John McGaire         | 10 years as of August 2006   |
| Ron Andress          | 10 years as of November 2006 |
| Radek Hanus, CPIM    | 10 years as of November 2006 |
| Dave Zecchel         | 15 years as of October 2006  |
| Darren Wilk          | 15 years as of November 2006 |

As well, there are several chapter members who will be reaching membership milestones later this year who will be presented with service pins at the first opportunity after these dates:

|                  |                        |
|------------------|------------------------|
| Gina Arundel     | 10 years in April 2007 |
| Lada Cervinek    | 10 years in April 2007 |
| Mark Latam, CPIM | 15 years in April 2007 |
| Brett Lee        | 15 years in May 2007   |
| Ron Toth, CPIM   | 20 years in May 2007   |

Congratulations (and thanks for your support) to all of you who have reached your milestone dates! We look forward to seeing you at one of our upcoming events where you will be presented with your pins.

Richard Ranftl, CPIM  
President – APICS Fraser Valley Chapter



## Dinner Meetings and Workshops

### Upcoming Events

| Date       | Event | Presentation   | Speaker                 |
|------------|-------|--|-------------------------|
| Wed Feb 21 | PDM   | Challenging Your Inventory Record Accuracy Paradigms | Dick Verbeek CPIM, CIRM |

## February PDM: Challenging Your Inventory Record Accuracy Paradigms

At the end of the meeting you will:

What are your beliefs regarding inventory record accuracy (IRA)? Is 95% IRA the goal? Can higher IRA be achieved by performing cycle counting and complete physical inventories? Should cycle counters perform blind counts? Is ABC cycle counting the best approach?

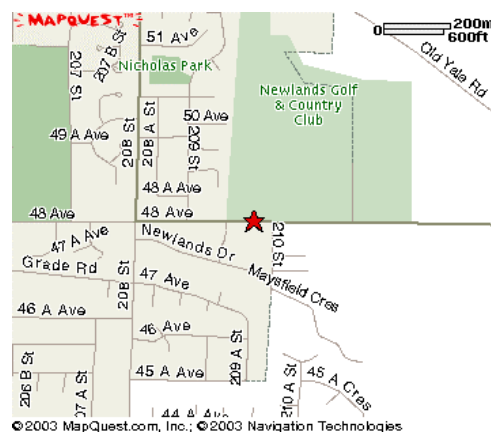
The answers to these and many more questions will be "experienced" in this highly interactive presentation. Presentation leader Dick Verbeek will share industry research conducted by his company through a series of group simulations that are designed to entertain and challenge paradigms!

- Be capable of identifying several techniques to increase your inventory record accuracy
  - Be capable of identifying tactics to improve the productivity of your cycle counting process
  - Experience an opportunity to participate in a collaborative service supply chain partnership
- The experience of the model as it was applied to health care, municipal operations, and how it is relevant to any organization will be reviewed. You will be able to take away actual examples of a price index data base and handouts of the presentation

### Speaker's Bio:

Dick Verbeek CPIM, CIRM is the President of Performance Plus Consultants. Mr. Verbeek combines 17 years of consulting successes with 18 years of practical industry experience. His expertise in demand management, lean manufacturing, and inventory management are unparalleled in industry. He is a certified APICS instructor.

Dick Verbeek earned his Bachelor of Applied Science from the University of Toronto, and is a frequent speaker at APICS events



### February 2007 PDM

The meeting will be held in our usual room at Newlands. It will be held in the **Fairmont Room** upstairs. There will be signs posted.

|               |  |
|---------------|--|
| <b>Date:</b>  | Wednesday February 21, 2007  |
| <b>Time:</b>  | Registration/ Cash Bar 5:30 PM<br>Dinner 6:00 PM<br>Speaker 7:00 PM            |
| <b>Place:</b> | Newlands Golf and Country Club<br>21025 48 <sup>th</sup> Avenue, Langley, B.C. |
| <b>Cost:</b>  | Members \$30<br>Non Members \$40<br>Students \$20                              |

#### Register:

You can [register online](#) on our website for this event or contact our Director of Programs at [programs@apics-fraservalley.org](mailto:programs@apics-fraservalley.org)



## Want to show off?

### We are looking for a company to host our annual plant tour

APICS Fraser valley holds an annual plant tour where our members have the opportunity to see a manufacturing facility other than the same old, same old one they spend so many hours a week in.

It allows our members to see best practices in action, or to feel better about the things they are doing right when they see a particularly disorganized broom station.

Our tour is in May of this year and we are looking for a company to host.

- Have you finished a 5S project that you are dying to show the world?
- Have a kanban system that has made everyone's life easier?
- Any really cool machines with lots of crunching and zapping sounds?
- Need a real subtle way to acquire advice by having industry professionals looking at your inventory locations?

The host company should expect 20-50 attendees and the tour could be scheduled such that it minimizes intrusion on the production day.

If you are a potential host company, or know somebody that is please let us know!

Jason Young  
Director of Programs

## Inventory Control Workshop Series

We will be holding a series of Spring workshops, hosted either by one of our corporate members, or at another facility. The Inventory Control Workshop series offers the following 5 modules:

- Basics of Inventory Management
- Cycle Counting
- Distributing Inventory Management
- Material Requirements Planning & Bills of Material
- Physical Inventory

The 4 hour workshops offer the kind of hands on knowledge that can be used in the workplace atmosphere immediately. For more Information on the workshops, please visit our website [apics-fraservalley.org/education](http://apics-fraservalley.org/education) or e-mail [education@apics-fraservalley.org](mailto:education@apics-fraservalley.org)

## APICS Certified Supply Chain Professional - Summary

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field.

From the manufacturing to the service industry, regardless of whether a company is serving business or consumer markets or is for profit or not-for-profit, the increasingly important role of supply chain management is affecting all organizations. Customers already expect good quality at low prices, and speed of delivery is becoming more important. As a result, effective supply chain management has become essential to successfully compete in today's global marketplace.

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.



## January PDM Review

Many thanks to Larry Berglund who presented "Using Indexing To Measure Performance" at our January 17th professional development meeting. Although we had a small turnout due to Mother Nature, those of us that were there gained a new perspective on how to view cost data as a strategic analysis tool to validate our supply chain strategy.

Larry is the Manager of the Materials Department for the City of Vancouver and he provided us with a "fictional" analysis of the City of Granston and how that City has used a Cost of Supplies Index to improve the management and control of materials that annually pass through its supply chain. The index gives an in depth perspective on materials and services cost analysis by reviewing historical transactions and then projecting them into likely scenarios to allow an organization to develop materials supply strategies and budgets. Equally applicable in service and manufacturing environments whether in the private or public sectors, applying a Cost of Supplies Index brings a whole new meaning to the term "Purchasing Power".

## Education Survey Results

In our Spring 2006 Survey, you identified education as being one of the top benefits to being a member of the APICS Fraser Valley Chapter. In order for us to further enhance your education experience, we asked you to complete a short Survey:

From the responses collected, here is what you told us:

- 53% of those surveyed are interested in attending a CPIM course. The results were heavily weighed towards BSCM & DSP.
- There was an overwhelming response to the Certified Supply Chain Professional. Please look for more information in this as well as upcoming newsletters.
- As a collective group, 80% of all surveyed were interested in attending one or more of the workshops offered. The inventory control series showed the highest demand.
- Langley was the overall location of choice for workshops & courses.
- 87% of the people surveyed believe that APICS courses have or would lead to career advancement!
- 1 out of 3 respondents are interested in hosting a workshop at their company.

Thank you again for your feedback which will be taken into consideration when planning future events. As always, should you have any suggestions, or wish to help out with making any of these happen, please feel free to contact any Board Member.

As with each Survey, we draw the name of one of the respondents and award a small prize in recognition for their participation in improving our Chapter. The winner from this survey is Lori Isbister of Nestle Waters Canada.

## PDM Presentation Materials

Many of the attendees at PDM's have approached either the guest speaker or our Board and have asked for copies of the presentations (as there is so much material it is difficult to absorb in one sitting). Most of our guest speakers have been gracious enough to provide us with copies of their presentations and we have been attempting to post the presentations onto our web page for your review. However, our current web system does not have the storage to allow us to make this happen. We are working on the required improvements and hope to have this brought up to spec (as well as to initiate the Fraser Valley Members Forum Page that you requested) by the Fall of 2007.

In the short term, what we can do is make you aware that we do have copies of the following presentations:

- Measuring Business Performance presented September 2006 by Alan Dunn
- Lean 5S Duo (for the Office) presented October 2006 by Dennis Lord / Sheree Jamieson
- Using Indexing to Measure Performance presented January 2007 by Larry Berglund

If you would like to receive a copy of one or more of these presentations, please e-mail Richard Ranftl at [president@apics-fraservalley.org](mailto:president@apics-fraservalley.org) and request a copy. We will continue to advise you after future PDM's how you can obtain copies of presentations that we have.